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SPECIAL IRIS OFFERS

FOR

The BEGINNER
The AMATEUR
The ENTHUSIAST
The COMMERCIAL GROWER
Season 1923

TERMS

Cash with order. If I cannot fill your order as selected, I will notify you promptly and refund the amount of your remittance.

All shipments will be forwarded by express, charges to be paid by purchaser.

On small shipments (of not more than 10 roots) if the purchaser desires parcel post delivery, I will pay the postal charges, and insure the safe delivery of the shipment, for twenty-five (25c) cents.

I believe all labeled varieties offered in these collections are true, but should any variety prove to be untrue I will gladly refund the amount paid for it.

LEE R. BONNEWITZ
VAN WERT, OHIO
SURPLUS IRISES FOR BEGINNERS

This spring I am moving my exhibition Iris garden and I find I have a surplus in many varieties which I intend to dispose of immediately. I have found that the planting of several good Irises by beginners is the best way to work up enthusiasm for new and rare varieties, and most of my customers have already discovered that it is the new and rare varieties in both Irises and Peonies to which I am giving my attention, and which I offer for sale in my monthly price lists. And so I will continue my offer of surplus collections and will sell

One Hundred Iris roots in at least ten different varieties, without labels, for $2.00.

I have a very nice surplus of that grand Iris, Anna Farr, which I believe to be, not only the best plicata originated in the United States, but which seems to me to be even superior to any plicata I saw in the European gardens last year. I note that it is listed in some growers' catalogues at $2.00 and in others at $2.50 per root. In order to start the beginner with a real quality plant, which I believe will soon place him in the Amateur class, I will this spring sell

One Surplus Iris Collection of one hundred (100) Iris roots in at least ten different varieties, without labels, and include a labeled plant of Anna Farr for $3.00.

Last season many customers asked to purchase several of my $2.00 Surplus Iris Collections, and I always accommodated them, and I will do so again this year. But the Special Anna Farr $3.00 Surplus Iris Collection is limited to only one collection for each purchaser, as I wish to distribute the Anna Farrs in as many gardens as possible.
FARR’S IRISES FOR BEGINNERS

Mr. Farr probably deserves more credit than any other one person for the esteem in which Irises are held as garden plants in the United States.

He has originated some of the best Irises which America has produced and I was so much delighted with the showing one of his seedlings made in the greatest Iris Show I ever attended (the Chelsea Show in London, England), that I immediately wrote him a letter telling him about it.

I began buying Mr. Farr’s seedlings ten years ago so I have a surplus stock of many of them, and I intend to offer them to beginners to whet their appetite for the new and rare varieties. I hope that many of the purchasers of these collections will become so deeply interested in Farr’s Irises that they will wish to buy his newer introductions which can be procured direct from Mr. Farr at Wyomissing, Penna.

Here is a list of Farr’s Irises of which I have a surplus:

BLUE JAY          MARY GARDEN
CHESTER HUNT      NAVAJO
E. L. CRANDALL    PAULINE
GLORY OF READING  POCAHONTAS
HIAWATHA          POWHATAN
HUGO              QUAKER LADY
IROQUOIS          ROSE UNIQUE
JUNIATA           TECUMSEH
LEDA              WYOMISSING

My customers may order any of these varieties at 50c per plant, labeled.

Or six plants of assorted varieties, your selection, all labeled for $1.50.

Or twelve plants of assorted varieties, your selection all labeled for $2.50.

I realize that some varieties will sell much faster than others and consequently early orders on named sorts will have much more chance of being filled.
But here are the offers which I hope will lead beginners to become Iris enthusiasts.

*Twelve plants in different varieties, selected by me from this list of eighteen varieties, all labeled for $1.50.*

*Twenty-four plants in at least ten varieties selected by me from this list of eighteen varieties, without labels for $2.00.*

Any person ordering any of these special collections of Farr's Irises may, if he wishes, include an extra dollar for which I will send him a root of Iris, Anna Farr. I know every Iris enthusiast wishes to have this particular Iris in his garden.

If Anna Farr is ordered separately, the price for it will be $2.00.

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**THE FINEST IRISES FOR AMATEURS**

I had expected last fall to publish a list of the foreign Irises I purchased in France and England, and I intended to include with it the names of those varieties I had successfully imported during the past three years. But on thinking the matter over, I realized that my customers were interested not so much in the names of those I purchased, as in a list of the ones which I succeeded in adapting to American soil and climate.

Importing Irises is a most uncertain speculation and the loss during the first year is apt to be very disheartening. I am right now in the midst of my troubles with my latest importations, and I find that some of the varieties have died out entirely. But while I am regretting the losses from the latest arrivals, the roots which have become acclimated from former importations are multiplying, and I will soon send out a price list on very desirable varieties which I will be able to deliver during July and August. But I know some of my customers want to be assured of deliveries on the scarce varieties and are willing to place their orders early. I have therefore decided to make the following special offers:
AMBASSADEUR OFFER NUMBER ONE

One rhizome Ambassadeur
One rhizome Mlle. Schwartz
One rhizome Souv. de Mme. Gaudichau.
One rhizome Lent A. Williamson
One rhizome Anna Farr
Entire collection for.......................$20.00

(On account of the very great scarcity of Mlle. Schwartz, I will accept only a very limited number of orders on this collection.)

AMBASSADEUR OFFER NUMBER TWO

One rhizome Ambassadeur
One rhizome Souv. de Mme. Gaudichau
One rhizome Lent A. Williamson
One rhizome Anna Farr
Entire collection for.......................$15.00

AMBASSADEUR OFFER NUMBER THREE

One rhizome Ambassadeur
One rhizome Lent A. Williamson
One rhizome Anna Farr
Entire collection for.......................$10.00

AMBASSADEUR OFFER NUMBER FOUR

One rhizome Ambassadeur
One rhizome Anna Farr
Entire collection for.......................$6.00

The roots will be ready for delivery in July or August.

I regard each of the Irises in all four collections as the very best in its class. I have visited the gardens in which each one of them was originated, and the stock in my garden has come direct to me, and so every purchaser can be assured that he will receive the true variety.
BEARDLESS IRISES FOR
THE ENTHUSIAST

I began my Beardless Iris collection nine years ago, at which time I purchased every variety I could find on the American market. Since then I have been importing them from Europe, and I have found during my nine years' experience that they are much harder to get established than the bearded sorts. I have lost my entire stock of many varieties and many others have not increased sufficiently for me to list. However, all the varieties which I list in this circular have grown successfully in my garden, and the ones listed at $0.35 and $0.50 per root have increased very satisfactorily. I hope to give these varieties special attention during the blooming season and give an accurate description of them in my Garden Notes. So many persons, however, are asking for a list of the Beardless varieties which I can furnish, that I am submitting this list now, for my experience has shown that early spring is the time when Beardless varieties should be transplanted.

I do not believe Beardless Irises should be disturbed between June 1st and October 1st, and I will wait until October 15th before transplanting them in my garden.

Here are the varieties on which I can accept orders for immediate shipment:

<table>
<thead>
<tr>
<th>Variety</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>AUREA</td>
<td>$0.50</td>
</tr>
<tr>
<td>HEXAGONA</td>
<td>$0.35</td>
</tr>
<tr>
<td>HEXAGONA LEMANCEI</td>
<td>$0.35</td>
</tr>
<tr>
<td>MONSPUR</td>
<td>$0.50</td>
</tr>
<tr>
<td>ORIENTALIS</td>
<td></td>
</tr>
<tr>
<td>HAEMATOPHYLLA</td>
<td>$0.50</td>
</tr>
<tr>
<td>ORIENTALIS POLAKI</td>
<td>$0.50</td>
</tr>
<tr>
<td>ORIENTALIS SNOW QUEEN</td>
<td>$0.50</td>
</tr>
<tr>
<td>ORIENTALIS SUPERBA</td>
<td>$0.50</td>
</tr>
<tr>
<td>PSEUDO ACORUS</td>
<td>$0.50</td>
</tr>
<tr>
<td>PSEUDO ACORUS BASTARDI</td>
<td>$0.50</td>
</tr>
<tr>
<td>PSEUDO ACORUS</td>
<td></td>
</tr>
<tr>
<td>FOLIIS VARIETATES</td>
<td>$0.50</td>
</tr>
<tr>
<td>SIBERICA ACUTA</td>
<td>$0.50</td>
</tr>
<tr>
<td>SIBERICA BLUE KING</td>
<td>$1.00</td>
</tr>
<tr>
<td>SIBERICA COREA</td>
<td>$0.50</td>
</tr>
</tbody>
</table>

(These prices supersede those quoted in all other lists.)
I will furnish one root each, my selection, of ten different varieties of these Beardless sorts for $2.50, or three roots each, my selection, of ten different varieties for $6.00, every root properly labeled.

I will furnish one root each, my selection, of twenty different varieties of these Beardless sorts for $4.50, or three roots each, my selection, of twenty different varieties for $12.00, every root properly labeled.

To customers who are not interested in preserving the names of the varieties, but who wish to grow Beardless Irises for the beauty of the foliage and bloom,

I will send twenty-five roots made up of five different varieties of Beardless Irises, without labels, for $2.00

The prices quoted in this list are based upon the stock I have available for shipment. Where my stock is limited I have listed the variety at a higher price than varieties of which I have a surplus, and for this reason the difference in price does not necessarily mean a difference in quality.

MOTHER ROOTS OF AMBASSADEUR FOR COMMERCIAL GROWERS

When Mr. Wister came home after the war and told us that Ambassadeur was the best Iris he saw in France, I immediately began importing it, and I have imported it direct from Vilmorins every season since, one year making two importations. Last season I wished to buy one hundred rhizomes of it from Vilmorins, but as they would sell me only twenty-five, I tried purchasing it elsewhere in France, and succeeded in getting, in addition to the twenty-five from Vilmorin, a nice lot of roots from Mr. Millet and also from Cayeaux and Le Clerc. Neither one of these growers, however, would accept an order for more than twenty roots of this variety. I am glad to say that Ambas-
Sacleir seems very happy in my garden and has made a nice increase.

It has occurred to me that possibly some growers who neglected to buy Ambassadeur in past years, would be glad to buy it in quantity now to supply their customers. I had not intended to disturb any of my fine varieties until after the blooming season, as the plants are now making their increase. But circumstances alter cases, and when an Iris enthusiast asked me to show him the largest Ambassadeur I had, and after showing him a mother plant of it with eight small Irises attached, he freely paid me $20.00 for it, I began to do some thinking, and I now realize that he will this fall have a stock of eight Ambassadeurs at a very reasonable price. And so while I am not soliciting orders on this or any other variety for shipment before July, yet if there is any demand for these mother roots now, I will ship them at the following prices:

One mother root of Ambassadeur with two small plants attached for..........................$10.00

One mother root of Ambassadeur with four small plants attached for.......................... 15.00

One mother root of Ambassadeur with six or more small plants attached for.......................... 20.00

In this connection I will state that on orders for one plant of this variety at $20.00, I will try to find a mother plant with eight small plants attached and if I can locate such plants I will send them at the $20.00 price.

In shipping these expensive roots at this time I will place some damp moss around the roots and wrap the moss with excelsior to keep the dampness away from the foliage. In past seasons some customers have written me that plants shipped them in this manner bloomed for them in June. However, I cannot promise that you will have this same success, although I believe you may.

As these roots will be of extra size and very valuable, I will for ten cents additional insure the delivery of the package in addition to paying the postage. Otherwise the shipments will be forwarded by express collect.